

We're Hiring!



Regional Sales Manager | Midlands - South Wales

Holdsworth Foods is one of the UK's largest independent food service distributors. We have a real passion for what we do and our business is built on the quality of service we provide.

Our colleague, supplier and customer relationships are paramount in our daily activities and a rare opportunity has arisen for a dynamic and highly motivated person to manage our successful sales team in the Midlands – South Wales region.

Our sales people deliver great results however, we are looking for a candidate who will be able to take them individually and collectively to the next level, in terms of individual achievement and commercial performance. If you feel you have the ability to do this and would like a key role in a progressive sales team, we'd like to hear from you.

The role:

- Sales management of the region on a day-to-day basis
- Managing and developing an existing sales team
- Recruitment, induction, training and appraisal handling
- Responsibility for individual and regional KPI results versus target
- Analysing and reporting on individual and regional performance
- Direct sales responsibility

The candidate:

- Experienced in personnel management
- A proven track record of sales within the food service industry
- Commercially astute and forward-thinking
- Ability to motivate and encourage a sales team
- Fully competent with Microsoft Outlook, Excel, Word and PowerPoint

The reward:

- This is a full-time permanent role with an excellent salary, open-ended bonus structure, fully expensed company car, laptop, mobile phone, pension & and healthcare.

To apply please send your C.V. to: Gary@holdsworth-foods.co.uk

Closing Date – Thursday 29th February 2024
www.holdsworth-foods.co.uk